# Client Support: Frequently Asked Questions



Support Services | support@social-compass.com

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### **Reviews**

#### What if I see a review on a source site that's not on the dashboard?

Depending on the site it takes differing amounts of time to pull reviews into the dashboard. Most reviews should be available in the dashboard within 24 hours. The best place to see all your reviews is the listen tab. If any reviews are missing, click on filter in the top right and check that you do not have filters selected that would prevent you from seeing the review.

	🛓 EXPORT							Filter Reset Cancel
^	CSI	Location	Source	Date	Owner	Status	Feedback	Current Filter(s) Selected
	5.0	The Tribute	facebook				is decorating your a apartment the look	Date:         February 1st 2017 to March 24th 2017           CSh:         "Positive (3.1 to 5)"; "Negative (0 to 1.9)"; "Neutral (1.9 to 3.1)"           Owner; All
	5.0	Yorktown Crossing					Hello I stay in this a management is aw	Date +
	5.0						Kristin Coffey, Mad	Location +
	5.0	Yorktown Crossing	facebook				They say that break sure to stop into yo	Category +
	0.0							Source +
	0.4	Yorktown Crossing	yelp					CSI
	0.4		*****					Owner +

I have checked my filters and still do not see the review – where can I find it?

If you still do not see the review, check unscored under the CSI drop-down menu. This will show all untagged data. If the review is listed, it has not gone through the Natural Language Processing (NLP) or contains no customer experience information. If the review is still not available, please contact <a href="mailto:support@social-compass.com">support@social-compass.com</a>. We will investigate the issue.

Ł EXPORT		Q Search					Filter Reset	Cancel
CSI	Location	Source	Date	Owner	Status	Feedback	Current Filter(s) Selected	,
							Date	•
5.0	The Tribute	facebook				Is decorating your a apartment the look	Location	•
							Category	•
5.0	Yorktown Crossing					Hello I stay in this a management is aw Kristin Coffey. Mad	Source	•
						Kristin Coffey. Mad	CSI	-
5.0	Yorktown Crossing	facebook				They say that break sure to stop into yo luxury apartments	Negative (0 to 1.9)	
0.4	Yorktown Crossing	yelp\$					Neutral (1.9 to 3.1)     Positive (3.1 to 5)     Unscored	
5.0	The Tribute	yelp 💐				I wanted to give a s I moved here in De The leasing special	dear all	
							Owner	

### **Reviews**

#### How do I delete reviews from the dashboard?

We recommend keeping a review in the dashboard if it has not been deleted from the source site (e.g. Google Plus, Apartments.com, Facebook, etc.). If there is content in the review that violates the source site's policies, you can contact the source site to remove the review.

To remove the review that no longer appears on the source site:

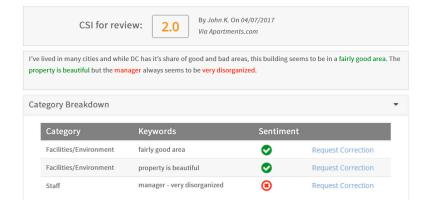
- 1. Email <a href="mailto:support@social-compass.com">support@social-compass.com</a>
- 2. In the email, include the location, the source site of the review, the date of the review, and the content of the review.
- 3. Once the review is removed from the Chatter Insights dashboard, you will receive a confirmation email.

# I see a positive insight that is marked as negative. How can I request a review of the score?

Our NLP is 90% accurate when analyzing sentiments. Users can request a change to the score if they believe an insight is scored incorrectly and our team will review your request.

To request a change to the score:

- 1. Under the **listen** tab, click a review to get the **feedback details**.
- 2. Click category breakdown.
- 3. Click request correction.
- 4. In the pop-up box enter a reason for the request to correct sentiment.
- 5. Our support team will take care of your request.



### Reviews

#### How are reviews scored?

Each review is broken down into insights, which are meaningful pieces of information found within the review.

Each insight is then assigned a category that relates to customer satisfaction. For example; "The office staff is unorganized, but the building is beautiful."

This sentence has two insights:

- One negative insight related to the category of office staff.
- One positive insight related to the facilities.

#### The score of each insight is used to calculate the overall score of the review.

Reviews are scored on a 5-point scale from 0 to 5, 0 being most negative and 5 being most positive. This score is referred to as the Customer Satisfaction Index (CSI).

#### What's the difference between a review and insight?

A review is the feedback submitted by a customer. This feedback can be published on social media sites, online review sites, or surveys.

An insight is a meaningful piece of sentiment in a review that is analyzed and assigned to an operational category based on our NLP.

#### A review can contain one or multiple insights.



# **Dashboard Updates**

#### How do I add a new location to the dashboard?

To add a location:

- 1. Email <a href="mailto:support@social-compass.com">support@social-compass.com</a>
- 2. In the email include the location's name as you would like it to appear in the dashboard.

To remove a location:

- 1. Email <a href="mailto:support@social-compass.com">support@social-compass.com</a>
- 2. In the email include the location's name as it currently appears in the dashboard.

#### How do I add competitors for my locations to the dashboard?

To set up competitors:

- 1. Email <u>support@social-compass.com</u> with a filled-out copy of our Phase 2 onboarding document.
- 2. You are allowed three competitors per location. Ask your customer success manager today about adding more competitors to your contract.

# **Source Accounts**

#### What is a source account?

A source account is the login credentials for the source of your reviews. We support engagement with third-party sites through our dashboard. We need the username and password for these source sites to post your review responses. If sources vary per location, please provide the credentials as well as the web address for each location.

#### How do I set up a source account?

There are two ways to setup or edit a source account:

- 1. Email <u>support@social-compass.com</u> with the login credentials for the source account you would like to respond to for reviews as well as which location(s) the login credentials are associated.
- 2. Add a source account through the **administration** tab in the top right drop-down menu then click **manage** on the left.

To add a social media account: Ex. Google +

1. On the top right drop down menu, click **administration**.

binary <mark>f</mark> o	ountain Home > Listen > Feedback			Liste	en → Action →	- Analyze -	Benchmark - Report	rts - 🗿 🤌 🔾
EXPORT	-	Q Se	arch				Newest - Oldest	My Profile My Products Administration
CSI	Location	Source	Date	Owner	Status	Feedback	Dat Overall	Access Management Privacy Policy

2. On the left side of the page, click **manage** then **manage source account**.

Publish -	Manage Source Account			
rubish	Source Accounts			
Manage 🗸	ැලි Manage -			
Wallage	Source	Name	Engagements	Actions
	Surveys	Surveys	7	@
Manage Source Account	Yelp	Yelp	1	-
Sentiment Correction List	Google Plus	Google Plus	1	8+

# **Source Accounts**

#### 3. Click add account.

Publish -	Manage Source Account			
T donsh	Source Accounts			
	Manage -			
Manage •	So Add account	Name	Engagements	Actions
	Su Delete selected account	Surveys	7	@
Manage Source Account	Yel Upload Source Accounts	Yelp	1	-
Sentiment Correction List	Google Plus	Google Plus	1	8+

4. Enter the required information in the pop-up window. Account Name: Ex. Google + and choose your source and entity from the drop-down menus.

SocialView - Google Chron	ne		—		×
Secure   https://nextg	en.retrofi	t.preprod.binaryfounta	ain.com/	/bfci/so	cialvie
Account Name:					
Source:		Entity:			
Google Plus	۲	All Entities		•	
Sharing Responsibilities:					
Allow authorized users to					
Google Plus Login:	Go	ogle Plus Password:			
Update Credentials					

- 5. Check the two boxes under sharing responsibilities so our system can post your replies on the source sites.
- 6. Enter in login and password for source account.
- 7. Click updated credentials.

# **Source Accounts**

How do I set up a survey source account?

- 1. On the top right drop-down menu, click **administration**.
- 2. On the left side of the page, click manage then manage source account.
- 3. Click add account.
- 4. Enter the required information in the pop-up window. Account Name: Ex. Name of Survey and choose the source survey and entity from the drop-down menu.
- 5. Check the two boxes under sharing responsibilities so our system can email your reply.
- 6. Add a from email address to respond to your Chatter Insights' surveys. This is the email address that will appear as the from address when you reply to a customer's survey response.
- 7. Click update email.

SocialView - Google Chrome		—		×
Secure   https://nextgen.retrof	fit.preprod.binaryfou	ntain.com/	/bfci/so	cialviev
Account Name:				
Source:	Entity:			
Surveys 🔻	All Entities		۲	
Sharing Responsibilities:				
Allow authorized users to engage or a second sec	n my behalf			
Allow authorized users to publish of	on my behalf			
From Email Address: Update Email				

# **Source Accounts**

To edit your existing source account information:

- 1. Click manage source account.
- 2. Click on the name of the source account from the list.
- 3. Go to the gear symbol and click the drop-down arrow next to **manage**.
- 4. Click edit selected account.

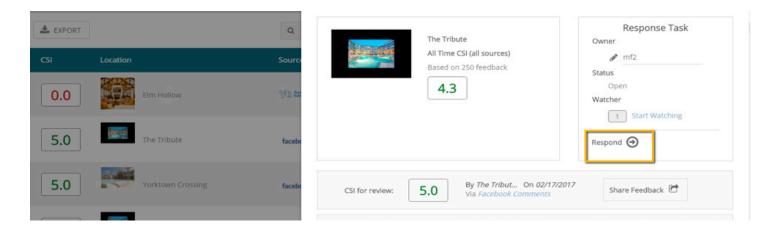
Publish 🗸	Manage Source Account			
( doibh	Source Accounts			
Manage 👻	Manage -			
Wallage	So Add account	Name	Engagements	Actions
	Edit selected account     Delete selected accounts	Surveys	7	@
Manage Source Account	Yel Upload Source Accounts	Yelp	1	
Sentiment Correction List	Google Plus	Google Plus	1	8*

- 5. Edit information in the pop-up window to make your changes.
- 6. Click **update record**, **update email** or **update credentials** depending on source account.

# **Closing the Loop**

#### How do I access closing the loop?

You can access **closing the loop** by clicking on a review on the landing page, then **respond** on the feedback detail pop-up box.



Or by clicking **action > closing the loop**.

Social	Compass Home > Listen > Feedback			Liste	en - Action -	Analyze 🗸	Benchmark - Reports - 🚯 🦨 📿
LE EXPORT		Q Searc	Q Search			Closing the loop Campaigns Newest - Oldest •	
CSI	Location	Source	Date	Owner	Status	Feedback	Date: 02/01/2017 - 03/24/2017 Overall CSI: 4.1 - Showing 20 of 284
0.0	Elm Hollow	STE Apartment	02/17/17	mf1	In-Progress	managment o	of deception that occurs on a regular basis in the ffice to scam tenants out of money. They make it tice to exploit tenants for extra money. Parking is
5.0	The Tribute	facebook.	02/17/17	nimmy	Re-Opened	What a cool w just a balcony need to help it	rebsite - you can have a pretty good garden with and this website has all the tips & tricks you t flourish! http://lifeonthebalcony.com/
5.0	Yorktown Crossing	facebook	02/17/17	mf4	Closed	Fill in the blan	k: The best place for pizza and a pitcher is at

# **Closing the Loop**

#### What does the "Owner" represent in Closing the Loop?

The owner will generally be the default assignee. This is a user who has a task enabled rule which atomically makes them responsible for tasks for a location. Owners will receive email alerts depending on their rule setup and will have tasks assigned to them. Their user name will populate on the task details and also on the feedback and closing the loop pages next to the task/review.

#### Define Alert, Rule, and Task

<u>Alert:</u> Email alerts notify a user when a comment is received that has a **feedback score** falling within a certain range. The scale for the **feedback score** is from 0 to 5 with 0 being most negative and 5 being most positive. You can customize the score range and type of alert you wish to receive. You can also enable a task for closing the loop and add an escalation matrix when setting up an alert.

**<u>Rule:</u>** A rule is the user-specific criteria setup for receiving email alerts.

**Task:** A task is an assignment that involves responding to a review. Tasks are set up through rules in **closing the loop**. Tasks can have escalation matrices attached to hold users accountable.

#### What are my options to respond to the review and close the task?

**<u>Respond Online</u>**: This option allows you to directly respond to reviews from the dashboard. This option will auto-populate on the task details page. To respond, a source account will need to be set up for the specific source.

**<u>Responded on Source:</u>** This option is used when you respond to a review directly through a source site, not through the dashboard.

**Phone:** This option can be used when you take direct action offline through a phone call with the resident or prospect and you want to have that action tracked. You will be required to leave a note to explain the details of your actions to close the task with phone.

# **Closing the Loop**

**Other:** This option is for all other engagement methods like letters and in-person conversations. You will be required to leave a note to explain the details of your actions to close the task with other.

**No Response:** This option should be used when you do not want or need to respond online or note any other correspondence/action on a review/task. This can be used when a comment contains sensitive information that should not be responded to directly. You will be required to leave a note to close the task with "No Response".

Response Task		� ≣ X
Task Id:	191773	Owner
Response Type:	Respond Online	Mindy Fiesler Status
Source Account:	Responded on Source	Open Watcher
	A	0 Start Watching

#### How do I close open tasks?

- 1. Go to **action > closing the loop**. The list of tasks assigned to you will appear.
- 2. Click on a **task** to **open response task window**.
- 3. Select your response type. (Respond Online will pre-populate which should remain if you wish to post your response online.)
- Select from the template you'd like to use or just type your engagement in the message box. Note: Templates will only be applicable to the Respond Online response type.
- 5. The source account will be pre-populated based on the source of the review.
- 6. Click **submit.** The task will now be closed.
- 7. You can select Save Draft if you need to save your response and come back later to close the task. The status of the task will change to in-progress and your engagement draft will be saved.

# **Closing the Loop**

**Note:** If you have an approver who will review your engagements. Once you hit submit, you will see a message that your engagement was sent to the approver. The status will update to **pending approval**.

Aessage Respond now by entering your message here and we will post it on the review site for you.	Show Current Dra
Thank you for your review!	
SAVE DRAFT	SUBMIT

# **Closing the Loop**

How does vacation management work?

Vacation management allows you to assign your tasks to another user while you are out of the office.

To setup vacation management:

- 1. Click **administration** from the drop-down menu underneath the user icon in the topright corner of the page.
- 2. Click **manage** on the left-hand side.
- 3. Click vacation management.
- 4. Click add vacation.
- 5. Select **current assignee** (e.g. either you or whoever will be out of the office for a period of time).
- 6. Select **new assignee** (e.g. another employee that will handle new tasks in the absence of the other employee).
- 7. Select the **date range** of when you or the employee will be out of the office.
- 8. Click **add**.

Closing the Loop - Add new vacation

Home > Closing the Loop > Vacation > Add Vacation

Select current assignee

- Select new assignee

- Select new assignee 
Date Range

03/14/2017 to 03/15/2017

Add

### **Reports**

#### How do I get to the reports page?

To access the reports page, you must be logged into the dashboard. At the top of the dashboard select **reports** then **feedback reports**.

binary <mark>f</mark>	OUNTAIN Home > Listen > Feedback			Lister	• Action •	Analyze 👻	Benchmark 👻	Reports 👻	0	
🛓 EXPORT	]	Q Sear	ch			]	Newest - Olde	Feedback R		FILTER
CSI	Location	Source	Date	Owner	Status	Feedback		Date: 02/0 Overall CSI: 4.1		3/24/2017 20 of 284

#### How do I schedule a report?

Reports may be scheduled for delivery by frequency and the day of the month.

Standard Reports	=		
Custom Reports	Name	Description	
Scheduled Reports	Closing The Loop Report	The report shows key statistics on the number of engagements, escalations and task status.	Θ
Excel Reports	Community Managers Report	This report can be pulled to review the total number of reviews posted in the previous day for the property. It shows the review content, the source of each review, and the total number of Facebook likes and Twitter tweets obtained.	€
	Daily Review Digest	The report provides the total number of reviews posted per community for the previous day, displays the review content and the source of the review.	Θ

1. Click **report name** from the list of options.

Standard Reports			
Custom Reports	Name	Description	
Scheduled Reports	Closing The Loop Report	The report shows key statistics on the number of engagements, escalations and task status.	Θ
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	Daily Review Digest	The report provides the total number of reviews posted per community for the previous day, displays the review content and the source of the review.	Θ

# Reports

- 2. Choose criteria and click **generate**.
- 3. Click **schedule**.

Standard Reports	=	
Custom Reports	Closing The Loop Report	
Scheduled Reports	Closing The Loop Report > View   Closing The Loop Report	
Excel Reports	Share Schedule Export as PDF Export as Exce	el

- 4. Enter parameters for scheduling the report.
- 5. Click **schedule**.

hedule - Closing The Loop Report	
losing The Loop Report > View > Schedule   Clasing The Loop Report	
Reporting Frequency	
Monthly feed	~
Schedule: Day of Month	
3	×
Schedule: Time	
9:00	
Send a report now Reporting Period One Month	v
Email Subject	
Closing The Loop Report for [Location]	
Location : Bridgeview	
Above mentioned are the list of Location / Provider for which the report is generated. These Location / Provid "Location 1", "Location 2" / "Physician 1", "Physicain 2" in the Report Titel field.	ler name will be
Note	
Enter Note	
Recipients	
× Mindy ( mfiesler@binaryfountain.com )	
Schedule	

#### Can I schedule a report for other people in the organization?

Yes, but the individual must first be set up as a user in the system before a report can be scheduled.

# Reports

#### What are the different types of reports?

We offer a wide array of reports. The reports page in the dashboard has a brief description of each report type. We have listed our most popular reports below.

**Daily Review Report:** The report provides the total number of reviews posted per community for the previous day, displays the review content and the source of the review.

**Overall Performance Report:** This is the most comprehensive report. The report includes overall CSI scores, scores per category, 12 month trends, key statistics, and a list of all reviews and/or survey data that was pulled into the dashboard for the time period selected.

<u>Closing the Loop Report</u>: The report shows key statistics on the number of engagements, escalations, and task status.

<u>Survey Report</u>: This report shows and analysis of the number of surveys submitted as well as the CSI score over time. The report also includes an analysis of structured questions and unstructured questions.

<u>User Activity Report</u>: This report shows which users have logged into the platform, which users have not logged in, the number of times they have logged in, and the time spent on the dashboard.

# About Us

Social Compass is a leading social intelligence company that extracts operational feedback from online conversations and distills the results into actionable insights.

The company's enterprise SaaS platform, Social Compass, integrates all forms of resident feedback and leverages state-of-the-art multifamily specific natural language processing to help organizations understand and act on millions of conversations in real-time.

# **Contact Us**

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